

# INTEGROMED

Integrated Medical Solutions

**Ready** to be part of one of the one-stop providers of customized solutions for healthcare facilities with a global reach? **Apply now!**

For our office in Cairo, Sheikh Zayed/Giza, INTEGROMED is hiring a:

## Senior Business Development Engineer

### **What will you do?**

- Find & develop new markets
- Perform lead generation activities
- Establish and maintain good business relationship with potential customers
- Plan for new marketing initiatives
- Be up to date with the latest technologies & solutions in the market
- Study and understand company's products, solutions & services
- Have full awareness of the business position & competition
- Attend conferences, meetings, seminars & assure good representation for the company
- Collaborate with the different teams to fully understand client requirements & provide sales support
- Prepare market analysis reports and plans

### **Technical skills:**

- Experience in sales/ marketing/ business development field (experience in healthcare field is a plus)
- Excellent communication & presentation skills
- Excellent organizational skills
- Ability to set priorities & meet goals
- Has a proactive approach

### **Required personal skills:**

- Dedication, attentiveness, ownership

### **Language skills:**

- English: proficient

### **Educational background:**

- B.Sc. degree

### **Professional experience:**

- 5 years' experience

Please send your application to  
[careersME@Integromed.de](mailto:careersME@Integromed.de)

Imprint / Company HQ address

**Integromed GmbH**

**Zimmerstr. 1**

**04109 Leipzig/Germany**

**\*\* Job location Cairo/Egypt, Sheikh Zayed**