

Ready to be part of one of the one-stop provider of customized solutions for healthcare facilities with a global reach? **Apply now!**

For our office in Cairo, Sheikh Zayed/Giza, Integromed is hiring a

Senior Sales Specialist

What will you do?

- Promote the company's products to potential customers.
- Maintain good relations with existing customers & add new customers.
- Ensure that customers have access to all the information related to the products and that they are provided with full explanations and technical presentations.
- Create sales opportunities for the company's products.
- Implementation of the approved sales policy.
- Ensure customer satisfaction with the products and services provided.
- Provide regular reports on market competition technically and financially.
- Follow-up and coordination with the rest of the departments to ensure the provision of service in the best way.

Technical skills:

- Experience in sales/ marketing in the healthcare field
- Excellent communication & presentation skills
- Ability to set priorities & meet goals
- Has a proactive approach

Required personal skills:

- Dedication
- Attentiveness
- ownership

PROFESSIONAL EXPERIENCE

- 5-7 years' experience

Educational background:

- B.Sc. degree
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Please send your application to
careersME@integromed.de

Imprint / Company HQ address
Integromed GmbH
Zimmerstr. 1
04109 Leipzig/Germany
Job location Cairo/Egypt, Sheikh Zayed