

Ready to be part of one of the one-stop providers of customized solutions for healthcare facilities with a global reach? **Apply now!**

For our office in Cairo, Sheikh Zayed/Giza, INTEGROMED is hiring a:

Senior Business Development Engineer

What will you do?

- Finding & developing new markets
- Identifying areas for potential customers
- Establish and maintain good business relationship with potential customers
- Planning for new marketing initiatives
- Be up to date to the latest technologies & solutions in the market
- Strong understanding of the company's products, solutions & services
- Complete awareness of the business position & competition
- Attending conferences, meetings & seminars and assure good representation for the company
- Collaborate with the different teams to fully understand client requirements and provide sales support
- Prepare market analysis reports and plans

Technical skills:

- Experience in sales/ marketing/ business development field (experience in healthcare field is a plus)
- Excellent communication & presentation skills
- Excellent organizational skills
- Ability to set priorities & meet goals
- Has a proactive approach

Required personal skills:

- Dedication
- Attentiveness
- Ownership

Professional experience:

- 5 years' experience

Educational background:

- B.Sc. degree

Please send your application to
careersME@integromed.de

Imprint / Company HQ address
Integromed GmbH
Zimmerstr. 1
04109 Leipzig/Germany
Job location Cairo/Egypt, Sheikh Zayed